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# **2017 Corporate Presentation**

Reporter: Mr. SHU WEI JEN

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## Agenda

- 1 Company Profile
- 2 Main business
- **3** Operation survey
- 4 Development Strategy
- **5** Q&A



Established date: 1986/05/15

Capital: NT\$ 630 Million

**Chairman: Mr. CHOU CHIH YUAN** 

**Stock time to OTC : 2000/12/28** 

**Stock time to TWSE : 2002/08/26** 

Stock market code: 3040



## **Company Profile**

#### GLOBAL VIEW CO., LTD (GV)3040.TW

Established date: 1986/05/15 Capital: NT\$ 630 Million Stock time to Market: 2002/08/26 Stock market code: 3040

## Beijing Golden global View Co., Ltd.(GGV)Holding100%

Capital RMB192,658 thousand Yuan. The main business is its own real estate lease service, research and development of electronic products, network technology development, commissioned processing of cultural articles, baby products and lamps.

## BJ GVTI Co., Ltd. Holding 10%

Capital RMB5,000 thousand yuan Technology business incubation, technology development, consulting and transfer, service, investment management.

## Sunplus Technology Co., Ltd.

Taiwan listed company (2401.TW) holding 10,038 thousand shares as one director, the main business integrated circuit design sale

#### **Radiant Innovation INC.,**

OTC(3373.TW)
As two directors
holding 11,538 thousand shares,
Accounting for 26.6%.





- 1. Electronic Dictionary
- 2. Real Estate Lease
- 3. Brand Authorized



#### **1. Electronic Dictionary**

GV early to terminals and servers and other information related products R & D manufacturing and technical services. In 1996, the company created the first portable electronic dictionary in the country, the "哈電族" and in a few years became a leading brand in Taiwan's small electronic dictionary.



In mainland China, our electronic dictionary's brand is "文曲星", and has been awarded the title of national sales champion of electronic dictionary products by the National Bureau of Statistics of China. With a market share of 70% and cumulative sales of education and learning products exceeding 60 million units, Become a well-known trademark in China and quickly became a household name in mainland China and Hong Kong.<sup>7</sup>



#### **1. Electronic Dictionary**

The current sale of electronic dictionaries to the mainland mainly

#### The main models are as follows:

category	model	screen type	Screen size
Boutique	A6000+	color	4.3"
Boutique	E9	color	4.3"
Boutique	A5000	color	3.5"
Boutique	E1000S	color	3"
Classic	E900+S	b/w	-
Classic	E928	b/w	-
Classic	E658	b/w	3.5"





#### **1. Electronic Dictionary**

Six major sales channels

- 1 Tmall flagship store
- 2 Jingdong mall
- 3 Jingdong POP store
- 4 Bank Mall
- 5 Tmall Taobao franchise stores or stores
- 6 Traditional way





#### 2. Real Estate Lease

#### **BJ** Investment real estate













#### 2. Real Estate Lease

#### Investment real estate area and rental income

City	Building	Area	Rental income/Y
	Jiahua Building Tower A 12F	2,570m <sup>2</sup>	
Beijing	Shangdi International Business Park Golden GV Building	14,477m <sup>2</sup>	RMB\$ 29million
	Zhongli Science Park 5F (A&C section)&6F(A section)	5F 2,402m <sup>2</sup> 6F 1,201m <sup>2</sup>	

Total:20,650m<sup>2</sup>



#### 3. Brand Authorized

Beijing GGV has applied to the Trademark Office of the State Administration for Industry and Commerce for the registration of "文曲星" trademark, a well-known trademark in China, and has 42 categories in all product categories, all of which have been registered.







#### 3. Brand Authorized

Bluetooth Speaker Microphope Amplifier

Media entertainment

Preschool education tablet

Baby computer

Story machine

Reading pen

Children's watch

Mother and child preschool education

**Trademark registration products**cover 42 categories

trademark registration products cover 42 categories

Electronic education

Student tablet Repeat machine Reading machine

"文曲星" Brand licensing product categories involving audio and video entertainment, e-education products, maternal and child products, and continued to increase. In addition to the authorized parties to sell their own routes, but also through the GGV's Jingdong self-owned and Lynx flagship store sales.





# Nearly five years of concise Income Statement NT \$ thousand

Years Item	101	102	103	104	105
Operating revenue	260,620	206,308	241,528	218,789	219,613
Gross Profit Loss From Operations	129,979	115,609	139,323	136,721	136,031
Net Operating Income Loss	15,131	14,305	34,204	43,606	69,013
Non-operating Income	46,866	27,937	577,940	172,338	112,511
Profit Loss Before Tax	61,997	42,242	612,144	215,944	181,524
Profit Loss	54,495	29,813	563,844	136,512	153,633
Other Comprehensive Income	(28,559)	56,801	54,389	( 32,275 )	( 80,317 )
Comprehensive Income	25,936	86,614	618,233	104,237	73,316
Profit Loss Attributable To Owners Of Parent	54,495	31,152	563,667	138,906	153,633
Profit Loss Attributable To NoncontrollingInterests	-	(1,339)	177	( 2,394 )	-
Profit Loss Attributable To NoncontrollingInterests	25,936	87,996	618,184	106,616	73,316
Comprehensive Income Attributable To NoncontrollingInterests	-	(1,382)	49	( 2,379 )	-
Earnings Per Share	0.52	0.32	6.42	2.20	2.44



### **Nearly five years of concise Balance Sheet**

#### **NT \$ thousand**

Years					
	2012	2013	2014	2015	2016
ltem					
Total Current Assets	425,364	342,411	1,372,320	810,595	976,475
Fund and Investment	195,419	239,783	325,037	303,199	466,239
Property Plant and Equipment	82,067	64,853	19,237	16,919	3,512
Investment Property	802,869	815,006	236,201	520,239	100,916
Other Assets	200,373	192,867	150,379	128,657	93,798
Total Assets	1,706,092	1,654,920	2,103,174	1,779,609	1,640,940
Total Current Liab	150,330	162,467	348,962	105,793	80,893
Non Current Liabilities	29,222	37,288	44,096	49,544	51,459
Total Liabilities	179,552	199,755	393,058	155,337	132,352
Equity Attributable To Owners Of Parent	1,526,540	1,457,507	1,712,409	1,624,272	1,508,588
Capital Stocks	1,038,659	900,000	630,000	630,000	630,000
Capital Surplus	9,118	11,521	11,521	12,232	12,232
Retained Earnings	410,047	420,278	889,923	835,854	799,859
Other Equity	68,716	125,708	180,965	146,186	66,497
Non controlling Interests	-	-2,342	-2293	-	-
Equity Total	1,526,540	1,455,165	1,710,116	1,624,272	1,508,588





#### **2017Q3 of concise Income Statement**

#### **NT \$ thousand**

Years Item	201709	201609
Operating revenue	131,755	166,652
Gross Profit Loss From Operations	81,546	107,295
Net Operating Income Loss	28,708	54,741
Non-operating Income	740,653	110,813
Profit Loss Before Tax	769,361	165,554
Profit Loss	688,924	141,006
Other Comprehensive Income	30,911	-69,127
Comprehensive Income	719,835	71,879
Profit Loss Attributable To Owners Of Parent	688,924	141006
Profit Loss Attributable To NoncontrollingInterests	-	-
Profit Loss Attributable To NoncontrollingInterests	719,835	71,879
Comprehensive Income Attributable To NoncontrollingInterests	-	-
Earnings Per Share	10.94	2.24





#### **2017Q3 concise Balance Sheet**

#### **NT** \$ thousand

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Item Years	201709	201609			
Current Assets	1,241,183	783,856			
Fund and Investment	624,993	294,408			
Property Plant and Equipment	2,694	3,775			
Investment Property	90,888	468,967			
Other Assets	99,783	98,419			
Total Assets	2,059,541	1,649,425			
Current Liabilities	78,014	90,205			
Non Current Liabilities	68,104	52,069			
Total Liabilities	146,118	142,274			
Equity Attributable To Owners Of Parent	1,913,423	1,507,151			
Capital Stocks	630,000	630,000			
Capital Surplus	12,232	12,232			
Retained Earnings	1,173,783	787,860			
Other Equity	97,408	77,059			
Non controlling Interests	-	-			
Equity	1,913,423	1,507,151			





# Pursuit of shareholders' rights and interests - full payment of dividends

Years	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	合併
Cash dividends	1.0	0.3	0.3	0.4	0.4	0.2	1.0	3.0	3.0	5.0	14.6
Current year earnings per share	1.90	1.18	0.45	0.30	0.27	0.52	0.32	6.42	2.20	2.44	16.0
Allotment rate%	52.63	25.42	66.67	133.33	148.15	38.46	312.50	46.73	136.36	204.92	91.25
The amount paid NT \$ thousand	120,521	34,056	32,856	42,510	41,546	20,773	90,000	189,000	189,000	315,000	

The Company can try its best to distribute shareholders over the years, Create the best interests of shareholders.



#### Maintain shareholder rights and interests-Timely deduction of share capital

#### **Capital reduction records over the years**

NT \$

Years	Description	Amount
2004	The highest share capital	1,297,399,200
2006-2011	Ten Treasury shares minus capital	(258,740,000)
2013	Cash reduction	(138,659,200)
2014	Cash reduction	(270,000,000)
The current share capital		630,000,000

The Company purchased treasury shares for capital reduction when the stock market downturn, When the cash is abundant, apply for cash reduction, Create maximum shareholder value.



## **Development Strategy**

- 1. Use access and brand advantages to find innovative electronic products to increase revenue and profitability.
- 2. For the products that can not be produced by ourselves, promote the brand authorization of 文曲星.
- 3. Activation of assets, the unused assets can be rented as much as possible, increase revenue and return on assets, and dispose of real estate at the appropriate price, return the profits to shareholders.
- 4. For tenants apart from the basic services, to provide more deepening and valueadded services .
- 5. Cooperate with GVTI, for high-quality start-up team or business, to assess the investment.
- 6. GVTI cooperates with Mainland's innovation policy to assist Taiwanese small and medium-sized start-ups in their efforts to advance their operations in mainland China, expand their markets and win preferential policies and improve corporate social responsibility.



# Q&A